

Martin Tate
ATTORNEYS & COUNSELORS

SHAREHOLDER · PRESIDENT OF THE FIRM

Matthew P. Gabriel

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BIOGRAPHY

Matthew Gabriel is President of Martin Tate and a member of the firm's Executive Committee. In these roles, he helps lead the firm's strategic direction and management. For more than 16 years, he has counseled developers, investors, lenders, and business owners on the transactions that drive their growth, with a practice spanning commercial real estate, commercial lending, mergers and acquisitions, and private equity and venture capital.

In commercial real estate, Matthew advises clients at every stage of a property's life cycle, from acquisition and development through financing, leasing, and disposition. He represents local, regional, and national developers, owners, investors, landlords, and tenants, structuring and negotiating transactions across a wide range of asset classes.

On the finance side, Matthew has extensive experience representing lenders and borrowers on real estate, asset-based, and syndicated credit facilities. Working on both sides of the table gives him a clear understanding of each party's perspective and needs, and he uses that experience to help his clients navigate lending transactions in a manner that is legally sound and commercially practical.

Matthew's mergers and acquisitions practice ranges from small business transactions to $100 MM private equity deals. Whatever the size of the deal, his clients receive the same careful attention to structure, risk, and the business goals behind the transaction. He also advises on private equity and venture capital investments more broadly, guiding companies from formation and capitalization through exit.

Matthew also serves as outside general counsel to several organizations, including a national architectural firm, a multibillion-dollar private family office, and a national transportation company. In these roles, he works as an embedded and trusted advisor on the full range of legal and business issues they face.

Matthew joined Martin Tate in 2010, the same year he earned his J.D., magna cum laude, from the University of Memphis Cecil C. Humphreys School of Law. He received his B.A., cum laude, from the University of Mississippi in 2006. He is admitted to practice in Tennessee and Arkansas.

PRACTICE AREAS

Business Formation
Business Transactions
Commercial Lending
Commercial Real Estate
Economic Development
Venture Capital and Private Equity
Construction Law

EDUCATION

University of Memphis Cecil C. Humphreys School of Law, J.D., magna cum laude, 2010

University of Mississippi, B.A., cum laude, 2006

BAR ADMISSIONS

Tennessee, 2010

Arkansas, 2011